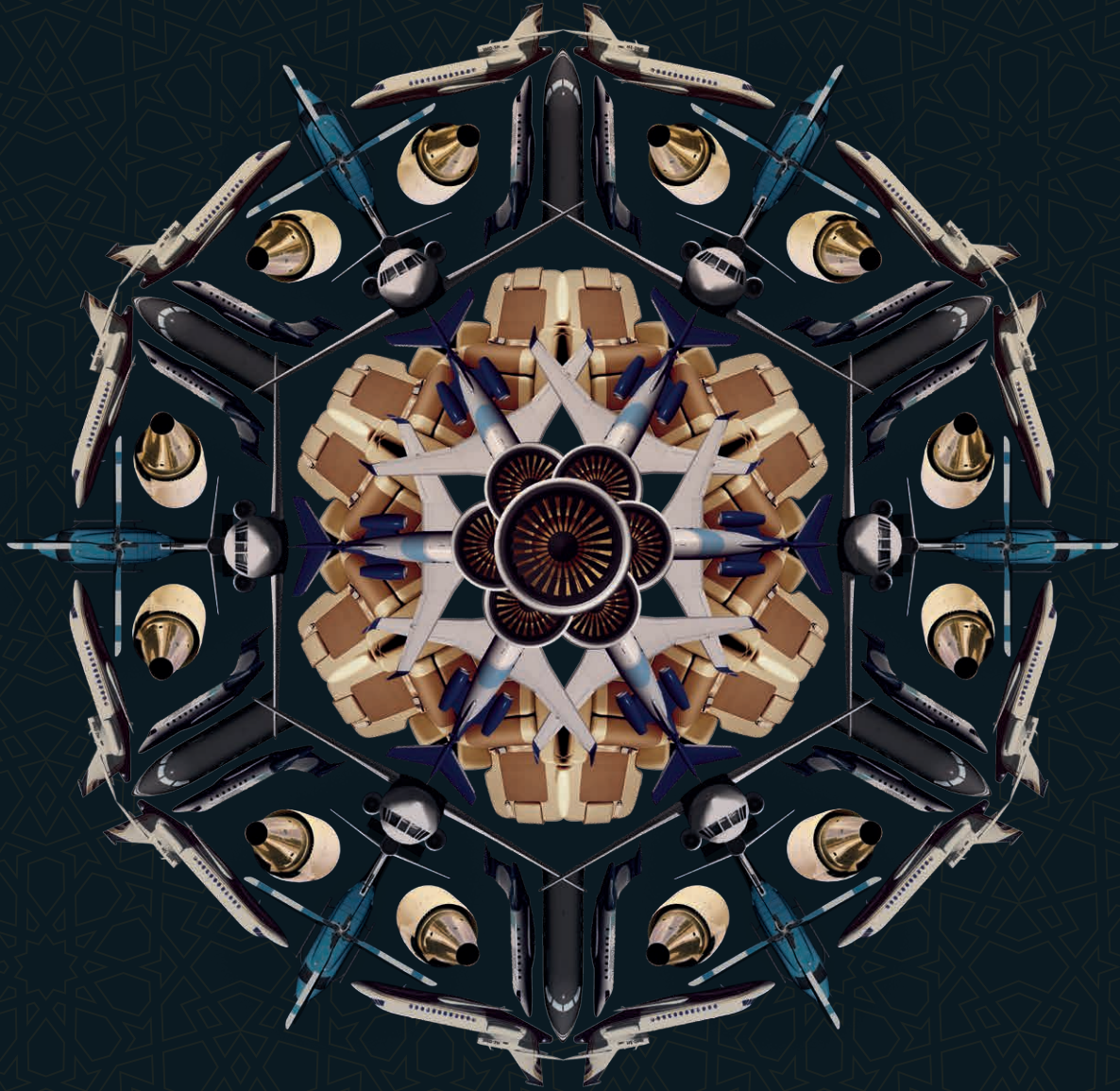


**MEBAA**<sup>TM</sup>  
SHOW

**6 - 8 DECEMBER 2016**

*DUBAI WORLD CENTRAL*



**THE GLOBAL HUB**  
OF BUSINESS AVIATION

[WWW.MEBAA.AERO](http://WWW.MEBAA.AERO)

Organised by:



A Tarsus Group Company

On behalf of:



# WELCOME

MEBAA Show 2016 is held under the patronage of

## H.H. Sheikh Ahmed Bin Saeed Al Maktoum

President of Dubai Civil Aviation Authority, Chairman of Dubai Airports, and Chairman and Chief Executive of Emirates Airline and Group.



# MEBAA™

It is my pleasure to invite you to participate in the next edition of our flagship event – MEBAA Show 2016 – a ‘can’t be missed’ event on the global aviation calendar.

Since we first created the **Middle East and North Africa Business Aviation Association (MEBAA)** to support business aviation across the whole MENA region, the MEBAA Show played a significant role in the market growth as it provided a valuable platform to address the issues affecting the business aviation community across the region and to highlight our continued support for members.

I was delighted to meet both our existing and future members at our 2014 show where I was able to spend valuable time with them discussing industry developments and challenges and I will continue to meet them in order to ensure that the association is continuing to promote their interests and the interests of the entire industry in the MENA region and beyond.

Join me at the 7th edition of MEBAA Show from 06-08 December 2016 and discover how your business can benefit from the largest business aviation event in the Middle East and Africa. I look forward to meeting you and working together to grow the industry both now and into the future.

## ALI ALNAQBI

Founding Chairman  
Middle East and North Africa Business Aviation Association (MEBAA)



# EXHIBIT AT THE MEBA A SHOW



The MEBA A Show is the foremost business aviation platform in the Middle East – offering you unrivalled access to the business aviation market in a highly focused environment.

Propel your business to new heights - participate at the MEBA A Show and place your brand in front of thousands of industry professionals who are looking to capitalise on the continuing growth of the MENA region.

## THE MEBA A SHOW 2014 HIGHLIGHTS



**8,314** attendees from **80** countries

**422** exhibitors from **48** countries



**44** aircraft on display

**338** regional and international media

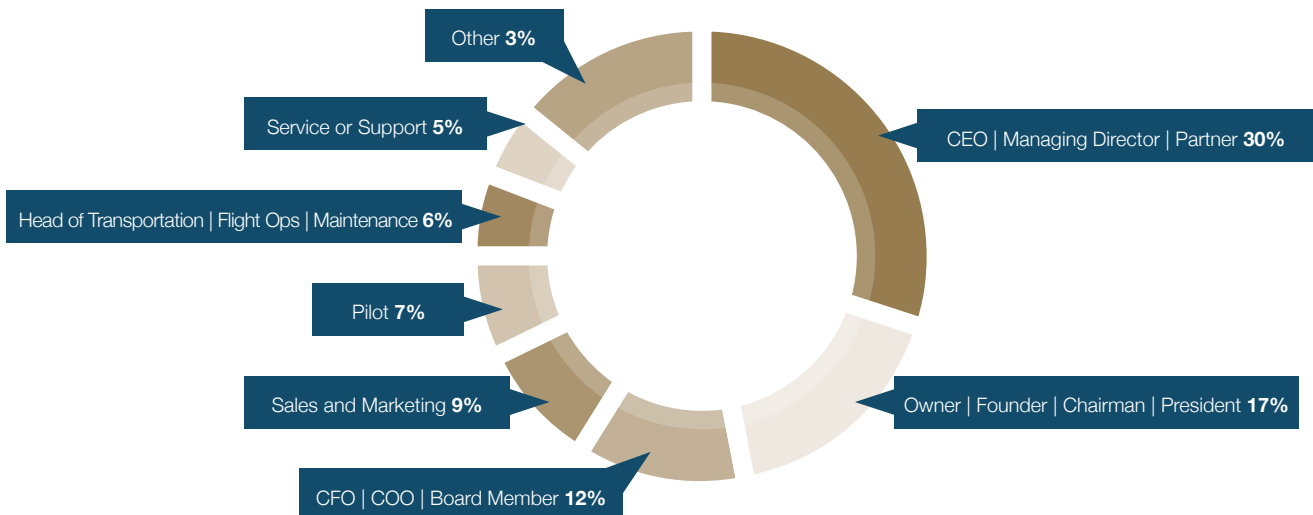
## GEOGRAPHICAL BREAKDOWN

The MEBA A Show visitors come from around the world to The Global Hub of Business Aviation. Attendance from the Middle East remains strong while visitor numbers from fast growing markets such as Asia and Africa continue to steadily increase.



## JOB FUNCTION

Business leaders recognise the importance of the MEBA A Show, where a large number of influential decision makers invest their time to ensure they meet the right companies, in the right region.



*Engineering/Maintenance 4%, Flight Crew 3%, Air Traffic Control 2%, Human Resources | Training 2%, Other 3%*

*“We’ve had a great show and have been really busy. What makes MEBAA Show different is that we get the actual buyers of the airplane. We have been meeting with very important people every day. The Middle East represents 30% of our worldwide sales, so MEBAA Show is a very important event for us.”*

**Charles E. Colburn, Director of Marketing** Boeing Business Jets

*“MEBAA Show has been great; being amongst clients and potential new clients is fantastic. It’s also a chance for us to hear what predictions the industry is making for growth in the region. We attend a lot of shows, but MEBAA Show stands above the rest.”*

**Richard Lineveldt, General Manager** Gama Aviation

*“Our first MEBAA Show has been great; we’ve had lots of visitors. It’s a very professional show. Using a chalet has really worked for us, the support has been brilliant and the catering has been excellent.”*

**Suresh Lakshman, Senior Manager, Network Optimisation and Charters** Emirates Executive



## THE MARKET IN FOCUS

Al Maktoum International, next to the MEBAA Show site at Dubai World Central, saw a 265% increase in business aviation departures in Q3 2014 – a trend showing how rapidly Dubai’s new airport is expanding.

But this doesn’t mean that Dubai International is lagging behind – it was the Middle East’s top airport for business aviation movements in 2014 with 15,851 movements by halfway through Q4.

26% of the Middle East’s business aviation fleet is based in the UAE, second only to Saudi Arabia which is home to 35%. It is worth noting that the average fleet age of the aircraft in the UAE is only 10 years old, whereas Saudi Arabia’s fleet is 15 years old and the average for the entire region is nearly 12 years old.

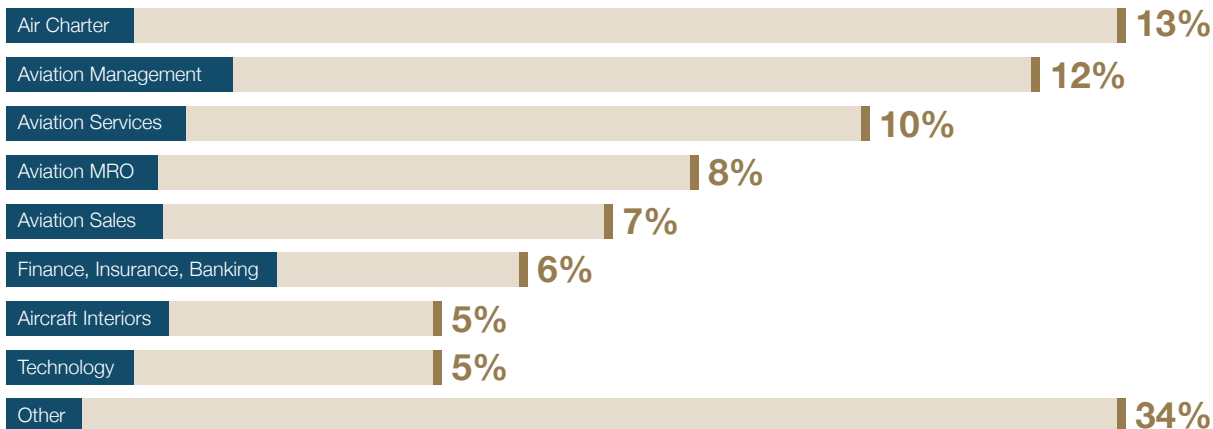
The amount of active business aircraft in the Middle East has increased by 68% in the past 10 years.

*Business Aviation Insight, WingX on behalf of MEBAA*



### INDUSTRY BREAKDOWN

Visitors to the MEBAA Show represent all industry sectors from air charter to finance and everything in between.



Engineering/Maintenance 4%, Flight Crew 3%, Air Traffic Control 2%, Human Resources | Training 2%, Other 3%

# 2014 EXHIBITORS



121 Inflight Catering  
7 Dimensions Media  
8viation.com  
Access Flight Support  
AC-U-KWIK  
Advance Development Agency  
Advanced Air Support  
AERIA Luxury Interiors  
Aero Expo Events  
Aero Specialties  
Aerolux Limited  
Aerospace Daily and Defence Report  
Aerospace Technologies Group Inc  
Aerovision  
African Aerospace  
African Open Sky FZE  
AIME 2015 - Aircraft Interiors Middle East  
AIMS International Limited  
AIN - Aviation International News  
AIN - MEBA Convention News  
AIN Air Transport Perspective  
AIN Alerts  
AIN Defense Perspective  
AIN News Live  
AINmxReports  
AINonline  
AINsafety  
AINtv  
Air BP - Middle East  
Air BP Limited UK  
Air Charter Guide  
Air Culinaire Worldwide  
Air Elite  
Air Gourmet, Inc.  
Air Support A/S  
Airbus Corporate Jets  
Airbus S.A.S.  
Aircraft Bluebook  
Aircraft Lighting International  
Airline Business  
Airline Ground Services  
Airops Software Limited  
Airsides International  
Al Hilal Publishing Group  
Al Tayer Motors  
Allied Enterprises (AKA. BELL & ROSS)  
Alpha Star Aviation Services  
Alsatronix Solutions JLT  
Altitudes 2014 Global Guide  
Altitudes Arabia  
Altitudes Aeronautica/Luxmedia ME  
Altitudes Europe  
Altitudes Russia  
Amac Aerospace Switzerland AG  
Arab Wings  
Arabasco  
Arabasco Medina  
Arabasco Riyadh  
Arabasco Yanbu  
Arabian Aerospace  
Arabian Aerospace Show Business  
Arabian Aerospace TV  
Arabian Business (Arabic)  
Arabian Business (English)  
Arabian Knight  
Arabian Travel News  
arabiansupplychain.com  
ARGOS VIP Private Handling  
ARINC Direct (Rockwell Collins)  
Arrow Copter International  
ASM Pvt Ltd  
Associated Air Center  
Atlantic FuelEx  
AvBuyer  
Avcard  
Avfuel Corporation  
Aviation Business  
Aviation Daily  
Aviation Link  
Aviation Partners, Inc.  
Aviation Services Management - UK  
Aviation Services Management Ltd.(ASM)  
Aviation Spares and Repairs  
Aviation Week  
Aviation Week - Defence Technology Edition

Aviation Week - MRO Edition  
Aviation Week Events  
AVICON  
AVINODE AB  
Avion Power  
Avjet Routing  
Bahrain International Airshow  
Bangor International Airport  
Baqer Mohebi Est  
Bart International  
Baseops  
BAVIATION Business Aviation News  
Bell and Ross Watches  
Bell Helicopter  
Bizjet Advisor Magazine  
bjtonline.com  
Boeing Business Jets  
Bombardier Aerospace  
Bombardier Business Aircraft  
Bombardier Commercial aircraft  
Bombardier Customer Support & Services  
Bombardier Specialized and Amphibious Aircraft  
Boutsen Aviation  
Boutsen Design  
BP Solar UK  
Bristol Fire Engineering  
Business & Commercial Aviation  
Business Airport International  
Business And Commuter Aircraft  
Business Jet Interiors International  
Business Jet Traveller  
CAE  
Callixio  
Cargo Airports & Airline Services  
Caruso & Freeland  
Castrol Limited  
Cedar Jet Center - MEAG  
Central Aviation Limited  
Centurion Consulting  
CEO Middle East  
Champion Door OY  
Chase Publishing  
Cobham  
Colt International  
Colt International, Inc.  
Comlux Aviation  
Comlux Middle East  
COMMSMEA  
Communicor Limited  
DAC International  
Dakota Air Parts Intl. Inc.  
Dallas Aeronautical Services  
Dart Helicopters Accessories  
Dassault Aviation  
DC Aviation  
DC Aviation Al Futtaim LLC  
Delta Interior  
Diamond Aircraft Industries  
Dubai Aerospace Enterprise  
Dubai Airshow 2015  
Dubai World Central  
DWC Aviation City  
DWC Commercial City  
DWC Duseries  
DWC Free Zone  
DWC Global Technologies  
DWC Golf City  
DWC Logistics City  
DWC Residential City  
DWC Staff Village  
EAD Aerospace  
Eagle Tugs  
Eclipse  
Eichberg Film  
Embraer  
Embraer Executive Jets  
Embraer Executive Jets EMEA  
Customer Support  
Emirates CAE Flight Training  
Emirates Executive  
Etihad Airways  
European Business Air News magazine  
European Helicopter Show  
European Operations Centre  
EVA International Media  
EVA Magazine  
ExecuJet Middle East

Executive Aircraft Services  
Executive Controller  
F&E Aerospace  
FAI Rent a Jet JLT  
FAI rent-a-jet AG Flight Ambulance International  
Falcon Aviation Services  
FBO One - Amsterdam Software  
Flight Daily News  
Flight Display Systems  
Flight International  
Flightglobal  
FlightSafety International  
Flybuys  
FlyCorporate  
FLYGPRESTANDA AB  
Flying Colours Corp.  
Fokker Services  
Forbes China  
Forbes Middle East  
Forbes Poland  
Forbes Romania  
Forbes Russia  
Forbes USA  
Forbes Woman  
Frasca International Inc  
GA Buyer European Magazine  
Gainjet (UK)  
Gainjet Aviation S.A.  
GAMA AVIATION  
Gama Aviation Ltd  
Gama Aviation SA  
Gama Aviation, Inc  
Gama Sharjah FBO  
Gama Support Services  
GAS German Aviation Service GmbH  
Gate 2015 - Gulf Aviation Training Event  
GDC Technics  
GDC/Nexus  
Genel Havacilik A.S  
Global Jet Services, Inc.  
GoGo Business Aviation  
Goldhofer Aktiengesellschaft  
Goupil Industrie  
Gozen Air Services  
Greenpoint Aerospace  
Greenpoint Technologies, Inc  
Greenwich AeroGroup, Inc.  
Gulf Wings  
Gulf Business News & Analysis  
Gulfstream  
Hadid International Services  
Hadid International Services Algeria  
Hadid International Services India  
Hadid International Services Niger  
Hadid International Services Pakistan  
HAECO Private Jet Solutions  
HARRODS AVIATION  
Hawker Pacific Airservices Ltd  
Hawker Pacific Avionics  
Helicopter Magazine Europe  
Honeywell Aerospace  
Honeywell International SARL Z.A.  
IACOBUCCI HF  
IBAC-International Business Aviation Council  
iFlight  
Infinity Support Services  
INNOTECH-EXECAIRE AVIATION GROUP  
Insect Solutions, LLC  
International New York Times (INYT)  
International Wings Group  
Iraq Gate  
ITP Business Publishing Ltd  
Ivory Jet Services  
JEPPESEN GMBH  
Jet Aviation Abu Dhabi  
Jet Aviation Basel  
Jet Aviation Business Jets  
Jet Aviation Dubai  
Jet Aviation Dusseldorf  
Jet Aviation Geneva  
Jet Aviation Jeddah & Riyadh  
Jet Aviation London Biggin Hill  
Jet Aviation Management AG  
Jet Aviation Zurich  
Jet HQ

Jet Services  
JetBrokers Europe  
Jetcorp Technical Services Inc.  
Jetcraft Corporation  
Jetex  
JETEX FLIGHT SUPPORT  
Jendela Magazine  
JETS Ltd.  
Jordan Wady Supervision  
Jordanian Airports For Development & Services (JODS)  
JP Jets - Jordanian Private Jets Services  
JSSI  
Kallman Worldwide Inc.  
Killimanjaro Aviation Logistics Centre  
L-3 Communications  
Lees Avionics  
LEKTRO, Inc.  
Lifeport Inc  
Logistics Middle East  
London Biggin Hill Airport Ltd  
London City Airport Jet Centre  
Long Range AG  
Lufthansa Bombardier Aviation Services  
Lufthansa Technik AG  
luxlife  
Lyon Bron Airport  
Mach 9 Pilot shop.  
Mach Media  
MAIS - Mebaa Aviation Insurance Scheme  
Malaysian External Trade Development Corporation (MATRADE)  
MARA Aerospace of Technology  
Marshall Aerospace and Defence Group  
MASCO  
MEAG - Middle East Airlines Ground Handling  
MEBA 2016  
MEBAA - Middle East and North Africa Business Aviation Association  
MEBAA Morocco  
MEBAA Regional Forum 2015  
MEBAC - Middle East Business Aviation Conference  
MEBAR - Middle East Business Aviation Review  
MedAire, An International SOS Company  
Megadoor  
MH Aviation Services  
Middle East Airlines Air Liban  
MOTOTOK  
MRO Middle East 2015  
MSI Aircraft Maintenance Services International  
Multi Services  
Nanshan Jet  
NAS Holding  
NasJet  
Network Middle East  
Nextant Aerospace  
NEXUS Flight Operations Services  
Nodakanagata Co. Ltd.  
Northern Avionics s.r.l.  
O-Aerospace  
OnAir  
Oriental Media Group  
Penton Media  
Piaggio Aerospace  
Pilatus Aircraft Ltd  
Plus 33  
Port City Air, Inc.  
Power Vamp  
PRATT & WHITNEY CANADA  
Prive Jets  
Professional Aircraft Accessories  
Professional Aviation Associates  
PWN Excellence Sdn Bhd  
Qatar Executive  
Queen Noor Technical College  
Quick Aviation Services  
RDT LTD  
Reheat International  
Rockwell Collins  
Royal Jet

Royal Jordanian Air Academy  
RUAG AVIATION  
Rudy's Inflight Catering, Inc.  
SABENA TECHNICS  
Sama Dubai LLC-(JetBrokers Europe)  
San Marino Aircraft Registry  
Sandhills Publishing  
Satcom Direct Inc  
Satcom 1  
Saudia Aerospace & Engineering Industries (SAEI )  
Schedaero  
Scheme Designers  
SCHOPF Maschinenbau GmbH  
SELA  
Shell Markets (Middle East) Ltd  
Sheltair  
ShowNews  
Silver Lining Inflight Catering  
Skyguide Air Navigation Services  
Skyplan Services  
Skyplan Services FZCO  
SNECMA  
SOARING EAGLE AVIATION  
Softex General Trading UAE  
Softex GmbH  
SOFTTEX INVEST LLC  
Sojourn Aviation  
South African Flight Training Academy  
SPA-Saudia Private Aviation  
SpeedNews  
Standard Aero  
STARLING AEROSPACE INTERIORS  
START PAC  
Sterling - Global Aviation Logistics  
Strand Aerospace Malaysia  
TAG Aeronautics Ltd.  
Tag Aviation  
TAG Aviation Middle East  
Tag Farnborough Airport  
Tanury Industries Inc.  
Tarsus Group PLC  
Textron Aviation  
The European  
The New York Times  
The New York Times Magazine  
The Registry Of Aruba  
The Weekly of Business Aviation  
the-european.eu  
thegulfonline.com  
Times Group  
Total Marketing Middle East FZE  
tradedearabia.com  
Tronair  
UAS Africa Headquarters  
UAS Americas Headquarters  
UAS Asia Pacific Headquarters  
UAS International Trip Support  
Ultimate Jet  
Unique GCC  
United Nations World Food Programme  
Universal Aviation  
Universal Mobile  
Universal Weather And Aviation, Inc.  
UVair  
Veera Vahana Udyog Private Limited  
VIP Jet  
Vision Systems Aeronautics  
Vukani Aviation  
Woman in Aviation International  
Woman in Corporate Aviation  
Women in Aviation Middle East Chapter  
World Fuel Services  
World Fuel Services Europe, Ltd.  
World Fuel Services Network  
World Fuel Services Trading DMCC  
World Fuel Services, Inc.  
www.avbuyer.com  
Wyvern Consulting, Ltd.  
XJet  
Yeslam  
Yeslam Binladin Co  
Yeslam Watch compnay  
Yifong Business Aviation Service Co., LTD. of GAA.

# EXHIBITING COSTS

## INDOOR SPACE

### 1A – SPACE ONLY **US\$445 per sqm**

Exhibition space includes a complimentary show guide entry but does not include shell scheme stand fitting.

Minimum space booking is 20sqm.

### 1B – UPPER DECK **US\$240 per sqm**

Additional second floor space on space only bookings.

### 2 – SHELL SCHEME **US\$545 per sqm**

Shell Scheme package includes carpet, wall panels, fascia name panel, 3 spotlights, 1x 13 amp socket per 12sqm and a complimentary show guide entry.

Minimum space booking is 12sqm.

## OUTDOOR SPACE

### 3 – CHALET **US\$42,000**

Double storey hospitality chalet with ground floor terrace, first floor balcony and views of the static park.

### 4A – EXHIBITS **US\$285 per sqm**

Applies to equipment or promotional displays on the static park.

Minimum space booking is 25 sqm.

### 4B – PAVILIONS & BUILDINGS **US\$400 per sqm**

Minimum space booking is 25 sqm.

### 4C – PAVILIONS & BUILDINGS **US\$240 per sqm** – UPPER DECK

## AIRCRAFT DISPLAY

Companies occupying a minimum of 25sqm of exhibition space, indoor or outdoor, are invited to present Aircraft for a non-refundable fee of US\$1,850 per aircraft. Companies with less than 25sqm or those without exhibition space will be charged the non-refundable administration fee plus a charge based on tonnage. Prices start at \$5,850

## SPONSORSHIP

Stand out from your competitors by being closely associated with the event and having your brand placed prominently for all visitors, VIPs and buyers to see. Our high profile sponsorship packages ensure that you get the most from your participation at MEBA Show 2016.

## ADDED VALUE PACKAGES

Get added brand visibility with your logo in the Show Guide and a banner on the MEBA Show website, for further information please contact the F&E Aerospace team directly.



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